

Message Text

PAGE 01 CANBER 06184 140717Z

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ACTION EB-11

INFO OCT-01 AF-10 ARA-16 EUR-25 EA-11 NEA-10 ISO-00 COME-00

CIAE-00 INR-10 NSAE-00 PA-04 RSC-01 USIA-15 PRS-01

SPC-03 DRC-01 (ISO) W

----- 119825

R 140600Z NOV 73

FM AMEMBASSY CANBERRA

TO SECSTATE WASHDC 1991

INFO AMEMBASSY BOGOTA

AMCONSUL BRISBANE

AMEMBASSY THE HAGUA

AMEMBASSY KINSHASA

AMCONSUL MELBOURNE

AMCONSUL PERTH

AMCONSUL SYDNEY

AMEMBASSY TEHRAN

UNCLAS CANBERRA 6184

E.O. 11652: N/A

TAGS: BEXP, AS

SUBJ: COUNTRY COMMERCIAL PROGRAM QUARTERLY EVALUATION

REF: (A) STATE 212100 (B) STATE 174330

(C) CANBERRA 5657 (D) USIA CM-1964, 10/11/73

1. AS DEPARTMENT KNOWS, AUSTRALIAN POSTS HAVE NOT RECEIVED A FINAL WASHINGTON VERSION OF 1974 CCP. EACH POST HAS COPY OF MAY 1973 CCP DRAFT, PLUS RECORD OF CHANGES RECOMMENDED TO WASHINGTON BY AUSTRALIAN COMMERCIAL OFFICER CONFERENCE MAY 21-23. IN ADDITION, MORE RECENTLY MISSION ADOPTED FIVE SPECIFIC COMMERCIAL OBJECTIVES (REFS B AND C) WHICH ARE COMPATIBLE WITH DRAFT CCP, AND ARE IN EFFECT SELECTED OBJECTIVES WITHIN OVERALL GOALS I AND II THEREOF. THIS LATER PROGRAM HAS NOT BEEN IN FORCE LONG ENOUGH TO LEND ITSELF TO THE KIND OF EVALUATION REQUESTED.

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WM AT THE SAME TIME, HOWEVER, THE DRAFT CCP GOALS ARE SELF-EVIDENT AND BASIC. NOTWITHSTANDING THE LACK OF A FINAL WASHINGTON-CLEARED CCP, THEREFORE, COMMERCIAL WORK OF THE POSTS HAS PROCEEDED ON THESE GUIDELINES.

3. RESPONSES TO QUESTIONS SPECIFIED IN REFTEL A ACCORDINGLY FOLLOW IN ORDER OF THEIR APPEARANCE REFTEL.
CO-ORDINATION - MISSION FACES NO SPECIAL CO-ORDINATION PROBLEM. RELATIVELY SMALL EMBASSY SIZE FACILITATES INFORMAL CO-ORDINATION AMONG PRINCIPAL ELEMENTS. DAY TO DAY TASK RELATES PRIMARILY TO CO-ORDINATION AMONG EMBASSY AND FOUR CONSTITUENT POSTS. THIS REQUIRES SUBSTANTIAL COMMUNICATION VOLUME BUT PRESENTS NO UNUSUAL PROBLEMS.

4. VALIDITY OF TARGETS - IN DRAFT CCP, GOAL I WAS COMPREHENSIVE INCREASE IN U.S. EXPORTS TO AUSTRALIA WHILE GOAL II WAS CROSS-CUTTING OBJECTIVE OF INCREASING NTE/NTM PENETRATIONS OF AUSTRALIAN MARKET. BOTH OBJECTIVES REMAIN VALID. ECONOMIC DEVELOPMENTS IN FIRST QUARTER FISCAL 74 IMPROVED U.S. COMPETITIVE EXPORT POSITION. THESE INCLUDE AUSTRALIAN DOLLAR REVALUATION, UNILATERAL 25 PERCENT TARIFF REDUCTION, AND CONTINUING HIGH INTERNAL INFLATION RATE WHICH SHOULD ATTRACT RISING IMPORTS. THESE ADVANTAGES PARTIALLY OFFSET BY SHORTAGES RESULTING FROM HIGH U.S. AND WORLD DEMAND AND RESULTING DECREASE ECONOMIC PRESSURE ON BUSINESS TO EXPORT.
UNLIKE GOALS I AND II WHICH LEND THEMSELVES TO TYPE OF OPERATIONAL PROJECTS WHICH CAN BE ADOPTED AND CARRIED THROUGH ON THE INITIATIVE AND AT DISCRETION OF THE USG AND MISSION, DRAFT CCP GOAL III RELATING TO INVESTMENT AND TOURISM PRESENTS DIFFERENT PROBLEMS. AUSTRALIAN INVESTMENT POLICY CONTINUES TO CONFRONT EXISTING AND NEW INVESTORS WITH UNCERTAINTIES AT A MINIMUM, AND ON OCCASION SOME DEGREE OF HOSTILITY. THE PRACTICAL PROBLEM IS TO USE OPPORTUNITIES AS THEY ARISE TO PRESS FOR POLICY CLARIFICATION, AND TO ASSIST INVESTORS IN DEMONSTRATING THEIR CONTRIBUTIONS TO AUSTRALIAN ECONOMY. THIS IS A MORE OPPORTUNISTIC AND LESS PROJECT-ORIENTED KIND OF WORK, BUT IT REMAINS HIGH PRIORITY. DURING THE QUARTER REVIEWED IT HAS BEEN A MAJOR TASK AND HAS OCCUPIED MUCH TIME AND ATTENTION BY AMBASSADOR AS WELL AS BY ECONOMIC/COMMERCIAL OFFICERS. THERE HAS BEEN SOME PROGRESS
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TOWARD CLARIFICATION OF POLICY UNCERTAINTIES BUT MUCH REMAINS TO BE DONE. WE HAVE MADE NO PROGRESS ON TOURISM PHASE OF GOAL III. AT START OF FISCAL YEAR THE U.S. TRAVEL SERVICE CLOSED ITS REGIONAL OFFICE IN AUSTRALIA. EMBASSY SUBSEQUENTLY ASKED USTS ADVICE CONCERNING HOW THE MISSION MIGHT HELP FILL THE RESULTING GAP. USTS INDICATED NO ANSWER WAS POSSIBLE AT THAT TIME AND THAT FURTHER WORD WOULD BE FORTHCOMING. PENDING SUCH WORD THE EMBASSY IS AWARE OF USIA'S INITIATIVE IN THIS RESPECT, REF D AND WILL COLLABORATE.

5. MANPOWER AND RESOURCES - DRAFT CCP BASED ON CURRENT ECONOMIC/COMMERCIAL PERSONNEL STAFFING OF THE MISSION. WHILE

ADDITIONAL STAFFING CONTEMPLATED IN THE 1974 AUSTRALIA
PARA WOULD, IF AVAILABLE, INCREASE THE VOLUME OF ACTIVITY
ON THESE GOALS IT WOULD NOT SIGNIFICANTLY AFFECT THE
GOALS THEMSELVES. THE PRINCIPAL OTHER RESOURCE PROBLEM IS
AVAILABILITY OF TRAVEL FUNDS. EMBASSY BUDGET PROPOSALS
CALLED FOR A LARGE INCREASE BUT BUDGET LEVEL AUTHORIZED BY
DEPARTMENT HAS NOT PERMITTED INCREASE. EMBASSY HAS BEEN
GENEROUS IN ALLOCATING COMMERCIAL TRAVEL MONEY WITHIN THE
NARROW BUDGET CONSTRAINTS UNDER WHICH IT IS OPERATING.
NOTWITHSTANDING THIS GENEROSITY, THE SHORTAGE OF TRAVEL MONEY
HAS LIMITED CIRCULATION OF COMMERCIAL OFFICERS IN
AUSTRALIAN MARKET.

6. DATA BASE - U.S. TRADE CENTER'S MARKET RESEARCH STAFF
IS CURRENTLY MAKING AUSTRALIA-WIDE MARKET SURVEY DESIGNED TO
MEASURE AND RANK THE U.S. EXPORT EXPANSION OPPORTUNITIES.
THIS STUDY SCHEDULED FOR COMPLETION IN THE SPRING OF 1974.
WE LOOK TO IT AS OUR PRIMARY DATA BASIS FOR FUTURE TARGET
SELECTION AND PROGRAM PRIORITIES.

7. EVALUATION - THE MISSION HAS NOT ESTABLISHED ANY FORMAL
EVALUATION MACHINERY. THE PROGRESS OF COMMERCIAL ACTIVITIES
IS OF DIRECT AND CONTINUING INTEREST TO AMBASSADOR AND DCM
AS WELL AS ECONOMIC/COMMERCIAL COUNSELOR AND SENIOR OFFICERS
OF CONSTITUENT POSTS. IT IS OF COURSE ALSO SUBJECT TO
EVALUATION BY FOREIGN SERVICE INSPECTORS.

8. FUTURE CONTENT AND FORMAT - WITH ADVANTAGE OF HINDSIGHT
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WE BELIEVE FORMAT OF DRAADP288
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21-12
ACTION SS-30

INFO OCT-01 ISO-00 SSO-00 NSCE-00 /031 W
----- 119983

O 140703Z NOV 73
FM USMISSION USUN NEW YORK
TO SECSTATE WASHDC IMMEDIATE 1096
USLO PEKING IMMEDIATE
AMEMBASSY TOKYO IMMEDIATE
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S E C R E T USUN 4751

EXDIS

TOKYO FOR SECRETARY'S PARTY

E.O. 11652: XGDS-1

TAGS: PFOR KS KN UN CH

SUBJECT: KOREA IN 28TH UNGA: HUANG/SCALI MEETING NOV 13.

REF: USUN 4726

SUMMARY: AT SCALI-HUANG MEETING EVENING NOVEMBER 13, CHINESE WOULD NOT AGREE TO POSTPONEMENT OF KOREA DEBATE. HUANG REAFFIRMED CHINESE COMMITMENT TO CONSENSUS OUTCOME, BUT EXPLAINED FURTHER DELAY IN SURFACING CONSENSUS NECESSARY DUE TO CONTINUING PROBLEMS ON DPRK SIDE. WE INSISTED ON CHINESE AGREEMENT TO PERMIT ROK AND KEY SUPPORTERS TO MEET MINIMUM OBLIGATIONS TO ALL COSPONSORS. WE REACHED AGREEMENT ON THIS. WE IMMEDIATELY REPORTED TO ROK, AND THEN MET LATE EVENING WITH KEY COSPONSORS AT STAFF LEVEL. ROK COUNSELLOR, AFTER HE AND GROUP CLOSELY PROBED US ON CONTENT AND IMPLICATIONS OF SCALI-HUANG MEETING, ANNOUNCED THAT FONMIN KIM WOULD ACCEPT RESULTS. KEY COSPONSOR DELEGATIONS ALSO ENDORSED ACCEPTANCE OF CHINESE COMMITMENT IMPORTANT FACTOR IN THIS. HOWEVER GROUP ALSO AGREED THAT WE MUST IMMEDIATELY BEGIN PLANNING FOR POSSIBILITY US-PRC CONSENSUS PROPOSAL DOES NOT SUCCEED. END SUMMARY

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1. HUANG CALLED ON SCALI AT WALDORF EVENING NOVEMBER 13 AS ANTICIPATED REFTEL. (CHOU, KUO, REIS AND THAYER PARTICIPATED) HUANG REAFFIRMED PRC COMMITMENT TO CONSENSUS OUTCOME BUT EXPLAINED, PROVIDING SOME DETAILS, THAT CONTINUING DIFFICULTIES DPRK HAVING WITH CORE GROUP, AND OTHER UNANTICIPATED PROBLEMS, HAD MADE IT IMPOSSIBLE TO FOLLOW TIMING OF SCENARIO AGREED UPON NOVEMBER 9. HUANG MAINTAINED THAT DATE FOR INFORMING RESPECTIVE COSPONSORS OF CONSENSUS AGREEMENT THEREFORE MUST BE FURTHER POSTPONED.

2. SCALI ARGUED AT LENGTH FOR POSTPONEMENT BUT COULD NOT OBTAIN HUANG'S AGREEMENT ON THIS, WITH HUANG AGAIN MAINTAINING THAT PRESENT STATUS OF DELICATE OPERATION ON DPRK SIDE WAS SUCH THAT AGREEMENT TO POSTPONE WOULD JEOPARDIZE ABILITY TO GET SUPPORT OF ALL DPRK COSPONSORS.

3. ON RELATED ISSUE, WE DESCRIBED IN SOME DETAIL PROBLEMS WE HAVING ON OUR SIDE. WE REPEATEDLY STRESSED THAT CHINESE FAILURE TO LINE UP DPRK COSPONSORS SUPPORT WITHIN AGREED TIME HAD LED TO INCREASING AND LEGITIMATE ANXIETY ON PART OF ROK AND OTHER CORE GROUP MEMBERS. THIS ANXIETY DISPLAYED IN ALMOST CONTINUOUS WORKING LEVEL SESSION OF OUR GROUP AWAITING DEVELOPMENTS ON DPRK SIDE DURING DAY. SCALI MADE CLEAR THAT ROK, AS WE AND OUR INNER GROUP, ALSO COMMITTED TO MEET WITH COSPONSORS AND COULD NOT INDEFINITELY

POSTPONE, PARTICULARLY SINCE WE OWED OTHER COSPONSORS A MEETING TO DISCUSS FIRST COMMITTEE PLANNING. DESPITE INITIAL CHINESE PROTESTS THAT WE COULD NOT CONTACT ALL COSPONSORS UNTIL DPRK SIDE PREPARED TO DO SO, WE INSISTED THAT, IF DEBATE OPENING NOT POSTPONED, WE MUST JOINTLY DEVISE MEANS TO MEET NEEDS OF OUR RELATIONS WITH COSPONSORS AND STILL NOT UPSET CHINESE EFFORTS WITH OTHER SIDE.

4. RESULT WAS AGREEMENT, AD REFERENDUM TO ROK, THAT ROK COULD IMMEDIATELY CONTACT ALL COSPONSORS TO INFORM THEM THAT DELAY IN PRE-DEBATE COSPONSORS MEETING HAD BEEN DUE TO ROK HOPE THAT SOME COMPROMISE MIGHT BE WORKED OUT (MEANS NOT SPECIFIED); THAT THIS HAD NOT YET SUCCEEDED BUT ROK WILL STIMULATE RENEWED EFFORTS THROUGH FRIENDLY (BUT NOT MAJOR POWER) DELEGATIONS. ROK WOULD SEEK AGREEMENT OF ALL COSPONSORS THAT ROK WOULD CONTINUE SEEK COMPROMISE THROUGH VARIOUS CONTACTS

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WITH DPRK COSPONSORS. BY THIS MEANS, ROK WOULD MEET NEEDS OF CREDIBILITY WITHHOWN COSPONSORS; REFLECT IN NON-SPECIFIC TERMS WHAT ACTUALLY HAS TRANSPIRED, AND ENHANCE CONTEXT FOR WHAT CHINESE CONTINUE TO COMMIT THEMSELVES TO AS PARALLEL DEVELOPMENT FROM DPRK SIDE.

6. WHILE TELLING SCALI THAT HE HAD UNDERESTIMATED PROBLEMS DPRK SIDE WOULD HAVE, HUANG WAS STILL UNWILLING TO COMMIT HIMSELF REGARDING WHEN TWO SIDES WOULD MAKE PRIVATE APPROACH TO FIRST COMMITTEE CHAIRMAN TO SECURE THIRD PARTY GUARANTEE ON AGREED CONSENSUS OUTCOME. HOWEVER, HUANG DID NOT RULE OUT POSSIBILITY OF REACHING THIS STAGE BY FRIDAY, BUT TALKED PRINCIPALLY IN TERMS OF EARLY FOLLOWING WEEK -- ALL DEPENDING ON PROGRESS IN PRC AND DPRK INTERNAL NEGOTIATIONS.

7. SCALI-HUANG CLOSED BY AGREEMENT THAT PRC AND USUN STAFFS WOULD BE IN TOUCH FIRST THING IN MORNING FOLLOWING OUR CONSULTATIONS WITH ROK AND KEY COSPONSORS. MEETING WAS CALM AND HAD CONSTRUCTIVE TONE, BUT CHARACTERIZED ALSO BY BLUNT LANGUAGE ESPECIALLY AS WE SOUGHT TO DRIVE HOME TO CHINESE THAT THEIR DELAY WAS CREATING SERIOUS PROBLEMS FOR USUN, ROK AND ITS OTHER SUPPORTERS WHO COULD NOT BE EXPECTED TO INDEFINITELY AWAIT CONCRETE DEMONSTRATION OF PROGRESS ON DPRK SIDE.

8. WE IMMEDIATELY REPORTED TO ROK MISSION. FOLLOWING CONSULTATION WITH FONMIN KIM, ROK COUNSELLOR HAM, MET LATE EVENING WITH KEY COSPONSORS AT STAFF LEVEL AT NETHERLANDS MISSION. WE PROVIDED FULL REPORT OF SCALI-HUANG TALK ANSWERING QUESTIONS ON CONTENT AND IMPLICATIONS OF WALDORF MEETING. STAFFS AGREED THAT SCALI-HUANG PROPOSAL MET ESSENTIAL CURRENT NEEDS, WITH REAFFIRMATION OF CHINESE COMMITMENT TO CONSENSUS A MAJOR FACTOR. HAM ACCEPTED PROPOSAL

ON BEHALF OF KIM. ROK BY MORNING NOV 14 WILL PRESENT CONCRETE PROPOSAL FOR HANDLING COSPONSORS, AND WILL CONSULT US AND OTHER KEY COSPONSORS FURTHER IN MORNING PRIOR TO POSSIBLE BILATERAL APPROACHES TO COSPONSORS AND/OR FULL COSPONSORS MEETING.

9. STAFF GROUP ALSO AGREED THAT IN VIEW OF CONTINUING PROBLEM ON DPRK SIDE, WE WOULD IMMEDIATELY BEGIN CONTINGENCY PLANNING.

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Message Attributes

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Drafter: n/a
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MELBOURNE
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